MORGAN THOMAS 415.505.0226 | DRE#01327365 morgan@vanguardsf.com

1964 UNION STREET COW HOLLOW MIXED-USE INVESTMENT OPPORTUNITY

BONOBOS

BONOBOS

NO PARKING



COW HOLLOW MIXED USE INVESTMENT OPPORTUNITY

Welcome to 1964 Union Street, located in the desirable Cow Hollow neighborhood of San Francisco. This mixed-use building offers one retail store and two beautiful apartments with hardwood floors and in-unit laundry.





EXCLUSIVE LISTING AGENT:

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PROPERTY DESCRIPTION

| Address | Building Area (per owner's measurement) |
|-----------------------------------|---|
| 1964-1966 Union Street | 3,981 sq. ft. |
| APN | Year Built |
| 0531-011 | 1924 |
| Lot Size (per assessor's records) | Tenancy |
| 3,846 sq. ft. | Fully Occupied |
| Property Type | Price |
| Retail & Apartments | \$3,800,000 |
| Zoning | Price/sq. ft. |
| NCD | \$954 |
| | |



EXCELLENT OWNER/USER OPPORTUNITY

The building was fully remodeled in 2017 and is surrounded by popular retailers such as Soul Cycle, Lululemon, and Equinox, making it an ideal location for businesses. The retail space is currently occupied by Bonobos, an e-commercedriven apparel company with 60 locations worldwide. With strong retailer demand in the area, this is an excellent opportunity for investors.

SOLID BUILDING STRUCTURAL INTEGRITY

The property is a reinforced concrete structure with wood floors and roof. A renovation to the property in 2017 included upgraded mechanical systems.

SUPERB TRANSPORTATION

Access to downtown San Francisco, SFO, and the Bay Area via Muni, BART. and Highways 101 and 280.

DEVELOPMENT POTENTIAL

The zoning allows for the potential redevelopment of the rear structure into 2 Accesory dwelling units.

PROPERTY SUMMARY

3 Units | 3,981 **Sq. Ft. List Price:** \$3,800,000

| Street Address | 1964 Union Street |
|-----------------|-------------------------|
| City, State Zip | San Francisco, CA 94123 |
| Cross Street | Buchanan |
| APN | 0531-011 |
| Number of Units | 3 |
| Square Feet | 3,981 |
| No. Floors | 3 |
| Neighborhood | Cow Hollow |
| | |

| ESTIMATED EXPENSES | | CURRENT |
|--------------------------|---------|-----------|
| New Property Tax | 1.1723% | \$44,547 |
| Insurance | | \$4,569 |
| Management Fee | 5.0% | \$12,141 |
| Expenses paid by Bonobos | 31.0% | -\$18,989 |
| Total Expenses | | \$42,267 |
| % of EGI | | 17.41% |

PROPERTY VALUATION

FINANCIAL SUMMARY

ANNUAL OPERATING DATA

Net Operating Income:

| Price | \$3,800,000 |
|---|-------------|
| Number of Units | 3 |
| Sq Feet | 3,981 |
| Price Per Sq Ft | \$954 |
| Price Per Unit | \$1,266,666 |
| CAP Rate | 5.32% |
| *Based on Current Rent Revenue and Expenses Provided by the Seller | |

CURRENT

\$202,509

ANNUAL RENTAL INCOME

| Unit | Туре | Lease Expiration | Sq. Ft. | Rent |
|-------------------|---------|------------------|---------|---------|
| 1964 Union Street | Bonobos | 8/31/27 | 1,044 | 11,941 |
| Apartment 1 | Apt | 7/31/21 | 685 | 3,795 |
| Unit B | Apt | 10/28/22 | 735 | 4,662 |
| | | | Monthly | 20,398 |
| | | | Annual | 244,776 |

| Scheduled Gross Income: | \$24 4,776 |
|-------------------------|-------------------|
| Less Expenses: | \$42,267 |

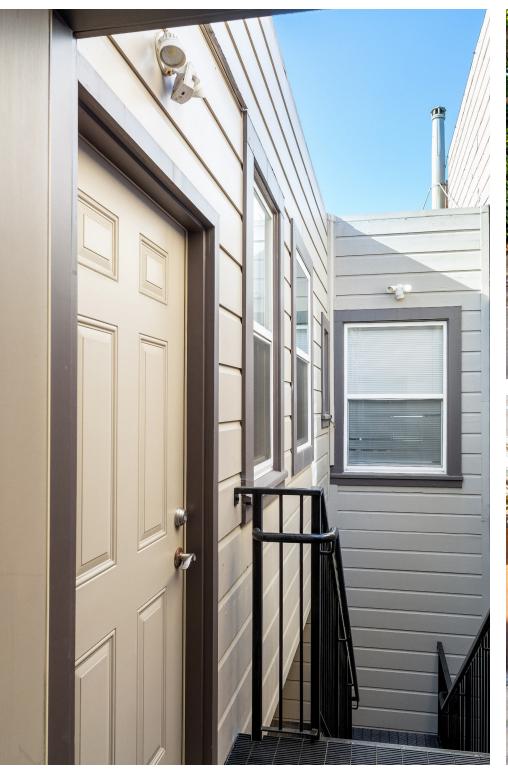












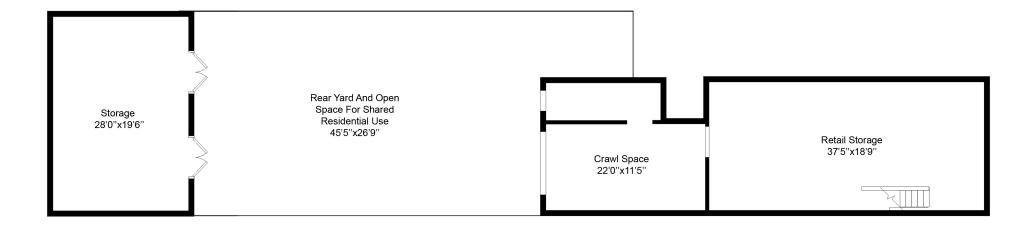




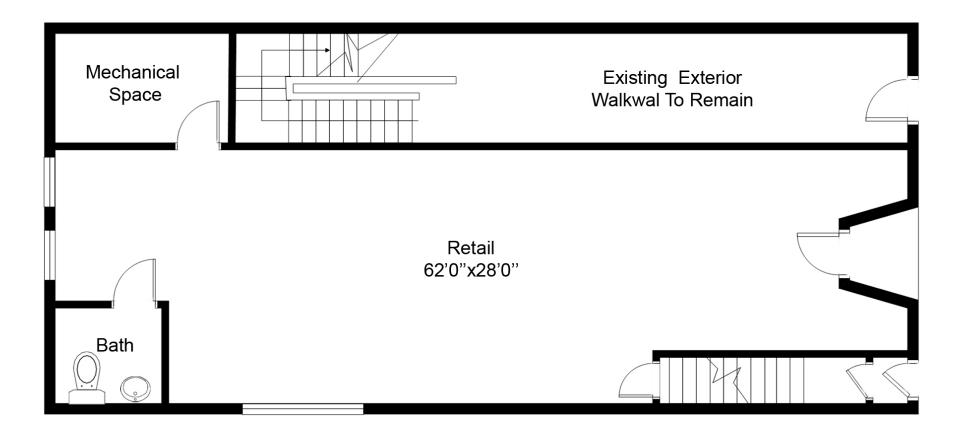




BASEMENT FLOOR PLAN



GROUND FLOOR PLAN



SECOND FLOOR PLAN



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